

UNIFIED ALLOYS



Unified Alloys is one of Canada’s largest distributors of stainless steel products. From its beginnings in Edmonton 25 years ago, this organization has spread its operations to five company locations, spanning four time zones across Canada.

THE BUSINESS NEED

This multi-location, multi-time zone operation needed a streamlined and synchronized replication and recovery solution.

Information Systems Manager Hugh Morgan recognized that Unified Alloys needed to upgrade their replication and recovery technology.

Unified Alloys’ recovery strategy was a tape save/restore of data from their production iSeries Model 270-2248 to their AS/400 Model 600-2129 which was located in Calgary, 300km from the original source.

The time consumed in monitoring the data and the risks inherent in transferring it across 300km in this fashion were all of major concerns to the company. In addition, Unified Alloys is a large organization, and with it operating in five locations across four time zones, their replication and data recovery solution had to be faultless.

However, Hugh was concerned at the impact that the solutions on offer would have on his bottom line.

THE DECISION

Hugh found *noMAX on the Internet, and realized that this was the ideal iSeries availability solution. *noMAX was the perfect fit in a number of ways. Furthermore, he was surprised to discover that the technology fitted his budget - the solution met United Alloys’ budgetary ‘magic number.’

This allowed Hugh to start the process of upgrading the company’s technology. He arranged a free software trial, and Unified Alloys has never looked back.

THE OUTCOME

The simplicity of the whole arrangement was of considerable benefit to a company of their dimensions.

In addition, *noMAX engineered savings for Unified Alloys in two fundamental areas of business: time and money.’

*noMAX was simple to install, the setup documentation was thorough and easy to follow, and configuration to our existing technology required a minimum of effort.



“Replication initialization was quick and effortless and any queries I did have were answered with speed and relevance by *noMAX.s technical support team.”

“The impressive use of WebEx (meeting/collaboration) software proved an invaluable method to quickly resolve the occasional question I did have.”

*noMAX has completely streamlined replication and availability for Unified Alloys.

By realizing their exposure with an unsuitable availability strategy, and then by purchasing the *noMAX solution Unified Alloys have not only eased their concerns, they have saved themselves a great deal of time and money.

Their data replication and recovery system is now reliable, quick and efficient, leaving Hugh Morgan the time to focus on his growing organization. The ideal solution all round.

“I would certainly recommend *noMAX to anyone requiring a replication or availability solution. The level of service and professionalism I received only reinforces my belief that we made the right decision.”

Hugh Morgan

Information Systems Manager - Unified Alloys

